



the GMP Electronic Notebook People



→ News  
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Updates

**For Immediate Release:**

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**VelQuest® Expands Caribbean Operations and Engages IASC Corp. to Provide a Comprehensive cGMP Informatics Solution and Services for Pharmaceutical QA/QC Lab Operations**

*The partnership provides local sales and support for VelQuest's award winning SmartLab™ GMP Electronic Notebook System for Life Sciences plants in Puerto Rico.*

**Hopkinton, MA, and San Juan, PR, October 6, 2006** - VelQuest Corporation, the leading provider of GMP electronic notebook technology, today announced a partnership with Intelligent Automation and Systems Compliance, Corp. (IASC) of Puerto Rico. IASC provides enterprise-wide automation and system integration services to GMP regulated industries in the Caribbean.

IASC will provide local technical sales and services for VelQuest's automated GMP compliance software, including GMP electronic notebook systems and electronic batch records systems. A particular emphasis will be on pharmaceutical quality and manufacturing operations in Puerto Rico.

Today, the US pharmaceutical industry spends approximately \$100 billion on manufacturing. In light of the compliance and productivity challenges the industry faces, VelQuest has developed an off-the-shelf software platform that routinely delivers 20% cost improvements and 50%+ cycle time reductions in lab operations and production batch record management tasks.

"A major initiative in many companies is the drive to eliminate the routine, non-value added and error-prone tasks through automation", said Ken Rapp, President and CEO of VelQuest. "A key element in the pharmaceutical industry is that a significant amount of resources are dedicated to regulatory compliance functions. Within the quality operations, the ability to reduce paper is creating operational benefits yielding millions of dollars in efficiency gains".

"This relationship will allow VelQuest and IASC to take a leadership role in laboratory automation solutions for the Puerto Rican life sciences industry by combining the best-of-breed technologies with proven industry integration experience and methodologies." said José E. Correa, President of IASC. "VelQuest's SmartLab™ GMP Electronic Notebook System should be a fundamental building block for achieving compliance and productivity goals for the industry."

VelQuest's automated method execution and data management technology enables automated compliance and documentation flow in critical but disparate business units within Quality and Manufacturing operations, such as raw materials evaluation, in-process testing and final product quality control. This provides plant-wide intelligence that results in shortened overall product release cycle times. By combining VelQuest's SmartLab platform and IASC's regional expertise in project management and validation services, pharmaceutical companies in Puerto Rico can quickly implement a paperless solution yielding major cost reductions and absolute assurance of cGMP compliance requirements.

### **About VelQuest**

Founded in January, 1999, VelQuest Corporation provides a suite of configurable off-the-shelf software products to help transition regulated industries from labor-intensive, paper-based operations to automated, efficient systems with greater confidence in compliance than ever before possible.

The SmartLab™ GMP Electronic Notebook System is built on VelQuest's electronic Process Management & Compliance (ePMC™) Core Operating System, an innovative "method-centric" software automation platform designed to provide the foundation for compliance-based activities in the life science markets. The software embraces the FDA's "cGMP's for the 21st Century: A Risk Based Approach" initiative, and supports the company's SmartLab™ Applications for a fully compliant electronic laboratory, SmartShell™ 21 CFR Part 11 instrument and application remediation software, and SmartBatch™ Electronic Batch Record System.

For more information, visit <http://www.velquest.com>.

### **About Intelligent Automation and Systems Compliance (IASC)**

Founded in Puerto Rico, IASC is an IT compliance consulting and system integration firm with a Life Sciences practice specialized in the implementation, validation and optimization of Laboratory Informatics Systems for the pharmaceutical, biotechnology and medical devices industries. Laboratory automation and support services include user requirement definitions/scoping, project implementation, system and instrument integration and training. Compliance services include computer systems validation, risk assessments, infrastructure qualification and vendor audits. For more information, contact IASC at 787-400-2004.

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