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VelQuest Announces Expanded Global Site Deployments for Existing Users

VelQuest's SmartLab™ GMP Laboratory Execution System (LES) and ELN further deployed by existing single site users based on rapid initial success in 2008. These new multi-site installations create an integrated global cGMP IT infrastructure for their analytical and quality operations.

VelQuest® Corporation, Hopkinton, MA, December 19, 2008 - VelQuest Corporation, the developer of the SmartLab GMP Lab Execution System and ELN for automating cGMP-based QC laboratories, is proud to announce the further global multi-site expansion of many of their early single site deployments. These pharmaceutical, generic and biotech companies initially piloted the SmartLab platform in an effort to automate QC lab workflows and link the data and metadata to their LIMS project. After realizing the 25%+ productivity improvements and 50-75% cycle time reductions, they are now rolling-out the system to multiple production sites on a global basis. Some decided to eliminate their LIMS technology altogether and link the SmartLab System directly to their ERP system, or run their product quality and release operations on SmartLab only. This significantly reduces the overall total cost of ownership investments and provides a harmonized cGMP quality operations IT infrastructure for all sites.

"In today's global economy, the pharmaceutical industry must dramatically reduce costs, cut cycle times on new drug development, and assure quality and compliance in manufacturing operations. Traditional IT systems alone do not provide this value. VelQuest's SmartLab platform is a customer proven cGMP method execution and instrument integration system available with a rich set of industry standard method and instrument library content for rapid deployment", said Gene Tetreault, Senior Vice President, Software Development of VelQuest Corporation.

"These global companies are working to harmonize their lab operations (methods, instruments and IT systems) and eliminate the non-value added paper-based processes, with our cost-effective solution", says Mr. Tetreault. "In addition, these companies clearly validate the SmartLab platform in the fact that they initially installed the system at one site and then made the decision this year to go global." For these companies, installations over the next year are being further implemented in North America, Ireland, Puerto Rico, China, India, Spain, Brazil, Sweden, Germany, France and Italy.

“Through our innovative Rapid Implementation Technologies, the SmartLab system can be deployed and validated in as little as 90 days” says Steve Prelack, Senior Vice President, Operations of VelQuest Corporation. “Through these initiatives, our customers’ initial SmartLab deployment site proved the significant cost and operational efficiencies at the local level then made the decision to expand the system to other global sites.”

The SmartLab platform is an off-the-shelf solution that easily integrates into any cGMP IT environment (LIMS and ERP) and addresses the automation efficiencies for your QC/QA analyst and reviewers. It is precisely here that 70%+ of quality operation costs occur. The SmartLab system frees up 20-35% of staff and reduces lab review and approval cycle times by 50-75% [1]. This solution is a cost efficient compliance technology that can be operational in as little as 90 days. The SmartLab platform eliminates the custom coding required by traditional LIMS technologies when attempting to fully automate the QC lab method and instrument integration tasks. This “thin-LIMS” approach saves significant costs on development, installation and on-going maintenance for cGMP quality data management operations.

For those interested in learning more about the SmartLab Lab Execution System and ELN, VelQuest is hosting a series of complimentary web seminars in January and February. An overview of the SmartLab technology and global IT configurations will be discussed on January 27th at 11 am Eastern Time. The title of the web seminar is “ cGMP Informatics: A Three Tier IT Infrastructure Approach: ERP, Thin-LIMS and a Lab Execution Layer with a GMP Electronic Notebook System”. To register go to <http://www.velquest.com/webinars.aspx>.

[1] From the proceedings of the International Meeting on Automated Compliance Systems (IMACS) 2005, 2006 ,2007 and 2008 (for more information see www.imacs-world.com).

About VelQuest Corporation

The VelQuest SmartLab GMP Electronic Notebook System is an innovative software platform designed to provide the foundation for compliance-based laboratory activities in the life science markets. The core software embraces the FDA's "cGMPs for the 21st Century: A Risk Based Approach" and "Quality by Design (QbD)" initiatives as well as ICH-Q10 (Pharmaceutical Quality Systems), and supports the company's SmartLab™ Applications for a fully compliant electronic laboratory.

Founded in January, 1999, VelQuest Corporation provides a growing suite of unique products to help transform regulated industries from labor-intensive, paper-based operations to automated, efficient systems, with greater confidence in their compliance than ever before possible.

VelQuest is a registered trademark and SmartLab is a trademark of VelQuest Corporation.