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VelQuest® Announces Early 2008 Awards of Three Global, Multi-site Orders Totaling Over \$5 Million for their SmartLab System in Pharmaceutical Analytical and Quality Operations

SmartLab™ GMP Electronic Notebook System being integrated with LIMS and ERP corporate systems in three global pharmaceutical companies to harmonize Analytical and QC lab operations.

VelQuest Corporation, Hopkinton, MA, February 25, 2008 - VelQuest Corporation, the developer of the SmartLab GMP Electronic Notebook System for automated procedure execution and instrument data capture in life science QC laboratories, is proud to announce the receipt of three separate global multi-site orders in the first quarter of 2008. All three of these large pharmaceutical companies had piloted the SmartLab platform and are now rolling-out the system to multiple production sites on a global basis. The pilot installations yielded significant cycle time reductions and improved productivity of lab analysts and review resources, providing significant cost reductions for accelerated drug development and "lean" laboratory operations.

"The Life Science/Pharmaceutical Industry is converging on the need to dramatically reduce cost, cut cycle times on new drug development, and assure quality and compliance in laboratory operations. Traditional IT systems alone do not provide this value. VelQuest's SmartLab product is the only customer proven cGMP method execution and instrument integration system available with a rich set of industry standard best-practice libraries for deployment (analytical test methods, instruments, and LIMS/ERP integration templates)", said Ken Rapp, President and CEO of VelQuest Corporation.

"These global companies are working to harmonize their lab operations (methods, instruments and IT systems) and eliminate the often error prone and time intensive non-value added paper-based processes, with our cost-effective solution", says Mr. Rapp.

Processes that QC/QA analysts and reviewers typically perform manually in paper-based environments can amount to 70% of a QC lab's operational costs. Automating those manual processes with SmartLab increases lab productivity by 25-35%, and reduces lab review and approval cycle times by 50-75% [1]. The SmartLab platform is an off-the-shelf solution that easily integrates into any cGMP IT environment (LIMS and ERP). The SmartLab platform eliminates the custom coding required by traditional LIMS technologies when attempting to fully automate the QC lab method and instrument integration tasks. This "thin-LIMS" approach saves significant costs on development, installation and on-going maintenance for cGMP quality data management operations.

To learn more about the SmartLab Electronic Notebook System, VelQuest is hosting a series of complimentary web seminars in April. An overview of the SmartLab technology, including integration with LIMS and document management systems, will be presented on April 15th at 11 am Eastern Time. To register, please visit <http://www.velquest.com/webinars.aspx>.

[1] From the proceedings of the International Meeting on Automated Compliance Systems (IMACS) 2005, 2006 and 2007 (for more information see www.imacs-world.com).

About VelQuest Corporation

The VelQuest SmartLab GMP Electronic Notebook System is an innovative software platform designed to provide the foundation for compliance-based laboratory activities in the life science markets. The core software embraces the FDA's "cGMPs for the 21st Century: A Risk Based Approach" and "Quality by Design (QbD)" initiatives as well as ICH-Q10 (Pharmaceutical Quality Systems), and supports the company's SmartLab™ Applications for a fully compliant electronic laboratory, SmartShell™ 21 CFR Part 11 remediation software, and SmartBatch™ manufacturing batch record system.

Founded in January, 1999, VelQuest Corporation provides a growing suite of unique products to help transform regulated industries from labor-intensive, paper-based operations to automated, efficient systems, with greater confidence in their compliance than ever before possible.

VelQuest is a registered trademark and SmartLab, SmartShell and SmartBatch are trademarks of VelQuest Corporation.