



VelQuest® and Aegis Analytical Partner for Discoverant™ Integration to SmartLab™ Lab Execution System: Provides Plant-to-QC Lab Data Integration for Operational Excellence in the Pharmaceutical Industry

Operational Excellence program at Fortune 500 pharmaceutical company enhanced by Aegis and VelQuest technology partnership, which merges manufacturing plant and quality control lab data to enable correlation of critical process parameters (CPP's) and critical quality attributes (CQA's).

HOPKINTON, MA, and LAFAYETTE, CO, December 15, 2009 - VelQuest Corporation, developer of the SmartLab™ GMP Lab Execution System/ELN, and Aegis Analytical Corporation announced today a technology partnership that integrates the VelQuest SmartLab platform with the Aegis *Discoverant* software to provide a linkage for plant-based critical process parameters and QC lab-based critical quality attributes.

The partnership is a result of a Fortune 500 pharmaceutical company seeking a knowledge management platform to understand the relationships and operational impacts of production data with QC data. This company is deploying the SmartLab Lab Execution System and GMP Electronic Notebook throughout their global production plant network, and was seeking a comprehensive information source that merges plant information with QC lab information. Through this integrated solution, the company can define process improvement areas for reduced overall production cycle times and reduced operational costs while ensuring product quality.

"With the current cost, productivity and compliance challenges facing the life sciences industry, the Aegis/VelQuest integration provides a comprehensive software platform for aggregating and displaying plant and lab data sources." says Ken Rapp, President and CEO, VelQuest Corporation. "Our relationship with Aegis Analytical was initiated at the request of a multi-national pharmaceutical company that is deploying both software technologies in their production operations. Today, this data aggregation provides insights into key process and quality operations that can yield OpEx improvements going forward."

"With the economic and regulatory realities of today's life sciences industries, we see a robust dialogue among industry experts and Aegis customers sharing ways that our Discoverant software solution can be used to solve manufacturing data management and process variability challenges," said Robert Di Scipio, president and CEO of Aegis Analytical Corp. "Realizing additional returns on process IT investments by correlating the CQA's obtained through the QC/QA lab workflows is a concern among many of our users today. The Discoverant to SmartLab integration is a leap forward in obtaining the critical-path information needed for long term operational excellence in pharmaceutical and biotechnology plants."

Learn More

To learn more about the VelQuest SmartLab Lab Execution System/ELN and the Aegis Analytical Discoverant integration, contact your local VelQuest or Aegis representative. Also, register for a web briefing on this informatics solution scheduled for January 28, 2010. Register for the webinar at www.velquest.com/webinars.aspx

About VelQuest

VelQuest Corporation is the global leader in procedure execution software for cGMP regulated operations in the pharmaceutical and biotechnology industries. For over 10 years, VelQuest has provided a suite of configurable off-the-shelf software products to help transition regulated industries from labor-intensive, paper-based operations to automated, efficient electronic systems. The SmartLab™ solution uses VelQuest's electronic Process Management & Compliance (ePMC™) Core Operating System that is an innovative "method-centric" software automation platform designed to provide the foundation for compliance-based activities in the life science markets. The company's SmartLab™ Applications for a fully compliant electronic laboratory and SmartBatch™ electronic batch record system embraces the ICH Q-10 guidelines, the FDA's "cGMP's for the 21st Century: A Risk Based Approach" and Quality by Design (QbD) initiatives. For more information, please visit www.velquest.com/.

About Aegis Analytical Corporation

Aegis provides Enterprise Manufacturing Intelligence (EMI) solutions that drive a lean supply chain and accelerate revenue with a proven approach to data access, aggregation, analytics and reporting. The company's enterprise-class software platform, Discoverant, leverages existing IT investments to enable on-demand and scheduled access to all manufacturing, quality and process development data for process performance analysis and visibility. Leading manufacturers increase profits by using Discoverant to improve process predictability, quality and yield and accelerate technology transfer. To learn more about Discoverant, visit: www.aegiscorp.com

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