



For Immediate Release:

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JMP and VelQuest Partner to Address 21 CFR Part 11 Compliance for Life Sciences

Solution pairs the leading Part 11 remediation software with state of the art statistical analysis technology

Cary, NC, and Hopkinton, MA, April 7, 2004 — JMP, a business unit of SAS, a leading provider of desktop statistical analysis software, and VelQuest Corporation, a leading supplier of Food and Drug Administration (FDA) 21 CFR Part 11 solutions, announce a partnership that creates a Part 11 compliant environment for JMP® customers in the life sciences industry. The VelQuest SmartShell™ product, used with JMP software, enables pharmaceutical companies to authenticate and maintain records for FDA 21 CFR Part 11 compliance.

VelQuest has developed both a server-based solution as well as a single processor version of the SmartShell™ system that combines the server and client functions of SmartShell™ on a single PC. This development enables a relationship whereby the customer can obtain a stand-alone application that is compliant with the 21 CFR Part 11 regulations.

“Our strategic alliance with JMP benefits all facets of the pharmaceutical industry by providing a technically compliant solution to pressing FDA challenges,” said Ian Edmonds, Vice President of VelQuest Corporation. “Our partnership enables customers to rapidly, and cost effectively deploy the JMP applications and hence take advantage of the latest statistical analysis technology.”

“This strategic alliance will allow JMP and VelQuest to take a leadership role in statistical analysis for the life sciences industry,” said Richard Stickane, head of business development for JMP.” It addresses the very real need for assuring the best analytics are performed in a Part 11 compliant environment.”

SmartShell™ is available directly from VelQuest and multi-user licenses or single user copies of JMP software are available directly from JMP.

About VelQuest

Founded in January, 1999, VelQuest Corporation provides a growing suite of unique products to help transform regulated industries from labor-intensive, paper-based operations to automated, efficient systems with greater confidence in compliance than ever before possible.

The SmartLab™ solution uses VelQuest's electronic Process Management & Compliance (ePMCTM) Operating System that is an innovative software platform designed to provide the foundation for compliance-based activities in the life science markets. The software embraces the FDA's "cGMP's for the 21st Century: A Risk Based Approach" initiative, and supports the company's SmartLab™ Applications for a fully compliant electronic laboratory, SmartShell™ 21 CFR Part 11 remediation software, SmartBatch™ electronic Batch Record System, as well as planned product line extensions. Visit us at www.velquest.com or call 1.508.497.9911.

About JMP Software

For 15 years, JMP has helped organizations make valuable discoveries by dynamically linking statistics with interactive graphics to visualize, explore and understand their data. Backed by SAS, the leader in business intelligence, JMP helps users make decisions by analyzing data from all angles to uncover relationships and outliers in the data. JMP is the premier statistical analysis software tool for exploiting new methods to boost the performance of an organization and increase overall profitability. Visit us at www.jmp.com or call 1.877.594.6567.

About SAS Institute

SAS is the market leader in providing a new generation of business intelligence software and services that create true enterprise intelligence. SAS solutions are used at more than 40,000 sites - including 96 of the top 100 of the 2003 Fortune Global 500 - to develop more profitable relationships with customers and suppliers; to enable better, more accurate and informed decisions; and to drive organizations forward. SAS is the only vendor that completely integrates leading data warehousing, analytics and traditional BI applications to create intelligence from massive amounts of data. For nearly three decades, SAS has been giving customers around the world ***The Power to Know®***.

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